

## FTA Utilization For Indian Traditional Medicine

| S.No. | FTA                   | Relevant Chapter / Annex / Provision                                                                     | Benefits for Ayush Sector                                                                                           | Services / Mobility Benefit                                                                                                                                                                                                                                                                                                                                                  | Goods / Product Benefit                                                                                                                                                                                                                                                                      | Key Conditions / Limitations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Relevance for Ayush Industry                                                                                                                                                                            |
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| 1     | India-Oman CEPA       | Chapter 8, Trade in Services; Annex 8D on Health-Related Services and Traditional Medicine Services      | Explicit recognition of traditional medicine and wellness services.                                                 | Covers traditional medicine therapies, wellness services, professional mobility, cross-border supply of services, medical value travel, institutional cooperation and training.                                                                                                                                                                                              | Annex 5A on Pharmaceutical Products may support herbal medicinal formulations; Annex 5C on Organic Products may support organic botanicals.                                                                                                                                                  | Benefits depend on classification of products/services under the relevant annexes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Useful for AYUSH wellness services, medical value travel, training cooperation, herbal products and organic botanical exports.                                                                          |
| 2     | India-UAE CEPA        | Annex 5A on Pharmaceutical Products                                                                      | Pharmaceutical products given faster timeline for exporting.                                                        |                                                                                                                                                                                                                                                                                                                                                                              | Pharmaceutical route gives stronger CEPA benefits, including reference-regulator reliance, GMP/GCP inspection cooperation, fast-track registration and defined marketing-authorisation timelines.                                                                                            | The BCPP provides recognition of pharmaceutical quality standards, GMP/GCP inspection cooperation, and consideration of fast-track registration for eligible pharmaceutical products approved by the regulatory authorities of Australia, Canada, the European Union, Japan, the United States or the United Kingdom, subject to applicable conditions.. Pharma/healthcare classification involves marketing authorization , GMP/GCP, MAH/local-agent and inspection requirements; food/botanical classification requires HS classification, origin compliance, food registration, label approval and import-release clearance. | Useful for assessing whether Traditional Medicine products should be routed as pharmaceuticals/healthcare products or food/botanical products depending on compliance capacity and regulatory strategy. |
| 3     | India-Australia ECTA  | Chapter 9, Temporary Movement of Natural Persons; Annex 9A, Australia's Schedule of Specific Commitments | Explicit recognition of yoga instructors.                                                                           | Temporary entry and stay for Indian yoga instructors as Contractual Service Suppliers; combined quota of 1,800 per year for qualified Indian traditional chefs and yoga instructors; stay up to 4 years with possibility of further stay.                                                                                                                                    | Annex 7A on Pharmaceuticals covers generic and biosimilar medicines and medical devices; therapeutic goods regulators cooperate on prescription medicines, medical devices, comparable-regulator reports and GMP inspection reports. Organic goods covered through MRA for Organic Products. | Quota is shared between traditional chefs and yoga instructors; entry is subject to qualification and contractual service supplier requirements.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Useful for yoga instructor mobility, wellness-service exports, pharma regulatory cooperation and organic-product trade.                                                                                 |
| 4     | India-Mauritius CECPA | Trade in Services commitments / services offer; Annex 13, Point 8 on Health-Related Services             | Recognition of Indian System of Medicine / Complementary and Alternate Medicine / AYUSH in health-related services. | Presence of natural persons allowed through short-term operational permit of 3 to 9 months, renewable once for 3 months; or operational permit for 3 years, renewable for further 3-year terms. Can be granted to independent professionals or contractual/short-term service suppliers.                                                                                     | Goods schedules include concessions on agricultural and processed-food items, including spices such as pepper, cinnamon, cloves, nutmeg, cardamom, cumin, ginger and turmeric.                                                                                                               | Benefits depend on permit category and renewal conditions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Useful for AYUSH practitioners seeking professional presence in Mauritius and for trade in medicinal spices / processed food items relevant to Traditional Medicine.                                    |
| 5     | India-EFTA TEPA       | Chapter 6, Trade in Services; Annex 6F, Schedules of Specific Commitments and appendices for EFTA States | Wellness and traditional-medicine coverage through services commitments.                                            | Norway allows Indian traditional medicine practitioners to practise if they fulfil legal requirements; no registration/licence required to set up, but registration with a Norwegian CAM association is needed for GST exemptions and other benefits.                                                                                                                        |                                                                                                                                                                                                                                                                                              | Liechtenstein and Switzerland cover wellness services such as spas and fitness centres but expressly exclude therapeutic, medical, para-medical and rehabilitation treatment.                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Useful for limited wellness-service market access, especially in Norway; less useful where therapeutic or medical services are excluded.                                                                |
| 6     | India-UK CETA         | Annex 10A.ii, UK Schedule of Specific Commitments on Temporary Movement of Natural Persons               | Explicit recognition limited to yoga instructors.                                                                   | Temporary entry for Indian yoga instructors as contractual service suppliers; combined annual quota of 1,800 for Indian traditional chefs, classical musicians and yoga instructors; stay up to 12 months in a 24-month period or contract duration, whichever is less.                                                                                                      |                                                                                                                                                                                                                                                                                              | Quota is shared with chefs and classical musicians; benefit is limited to yoga instructors and temporary entry.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Useful mainly for yoga instructor mobility and wellness-service supply in the UK.                                                                                                                       |
| 7     | India-New Zealand FTA | Chapter 8, Trade in Services; Annex 8G on Health-Related Services and Traditional Medicine Services      | Explicit recognition of health-related services and traditional medicine services.                                  | Covers traditional medicine services relating to Rongoa Maori, Ayurveda, Siddha, Unani and Sowa-Rigpa; qualification/licensing procedures; medical value travel; recognition/accreditation of traditional medicine practitioners and therapists; training, capacity building and joint research; Working Group on Health-Related Services and Traditional Medicine Services. | Government background material mentions mutual recognition of organic certification to be agreed, and annexes for pharmaceuticals and medical devices involving expedited regulatory pathways and recognition of inspections from trusted regulators.                                        | Professional pathways and skilled visa routes depend on identified sectors/occupations and implementation details.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Useful for AYUSH practitioner pathways, yoga instructors, medical value travel, regulatory cooperation, organic certification and pharma/medical device facilitation.                                   |
| 8     | India-EU FTA          | Chapter 8, Trade in Services; Article 8.14 on Indian Traditional Medicine Services                       | Explicit recognition of Indian Traditional Medicine Services as health and wellness-related services.               | Covers Ayurveda, Yoga, Naturopathy, Unani, Siddha, Sowa-Rigpa and Homeopathy; facilitates trade in such services; permits suppliers to use Indian professional titles where the service is not reserved to a regulated profession; supports commercial presence in the EU.                                                                                                   |                                                                                                                                                                                                                                                                                              | Licensing/registration must not be less favourable than for like third-country traditional medicine services.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Useful for formal recognition of Indian traditional medicine services, professional title use, establishment of commercial presence, and regulatory information exchange.                               |

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| 9     | India-US Strategic Trade Framework / Interim Agreement Framework, 2026 | <p>Only a framework of a Trade Agreement. No trade agreement currently exists.</p> <p>Instead, domestic law of the US governs ayurvedic goods exported from India to the US, as well as services.</p> <p>Particularly, classification as per FD&amp;C Act for goods under 21 USC § 321(ff)</p> <p>State specific Health Freedom Laws allow for practice of alternative medicine.</p> | <p>Export as dietary supplement</p> <p>Safe Harbor for practice</p> | <p>Ayush Wellness Practice allowed in States such as Arizona, California, Colorado, Idaho, Louisiana, Minnesota, Nevada, New Mexico, Oklahoma, Rhode Island</p> | <p>Broader coverage for powders, tablets/capsules meant to boost health using herbs, botanicals, extracts, concentrates, amino acids, etc.</p> | <p>FDA requirements of legality, safety, GMP, labelling and claims; disease-treatment claims are not allowed.</p> <p>Practitioners must disclose qualifications and avoid prohibited medical acts as per the respective state's provisions</p> | <p>To identify which category of product to classify as for exporting to the US</p> <p>To Identify which states allow practice for ayurvedic practitioners for setting up wellness centers</p> |

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